

The Swiss startup ecosystem in numbers



### Global startup & venture capital intelligence platform

Dealroom.co is the foremost data provider on startup, early-stage and growth company ecosystems in Europe and around the globe.

Founded in Amsterdam in 2013, we now work with many of the world's most prominent investors, entrepreneurs and government organizations to provide transparency, analysis and insights on venture capital activity.



**Louis Geoffroy-Terryn**Intelligence Unit at Dealroom



**Carla Napoleão** Intelligence Unit at Dealroom

## Big thanks to the contributors to this report



Thomas Dübendofer Founder & President



Rüdiger Petrikowski



Marco Rodzynek
CEO









Nicolas Bürers Managing Director





**Thomas Meier** Managing Partner



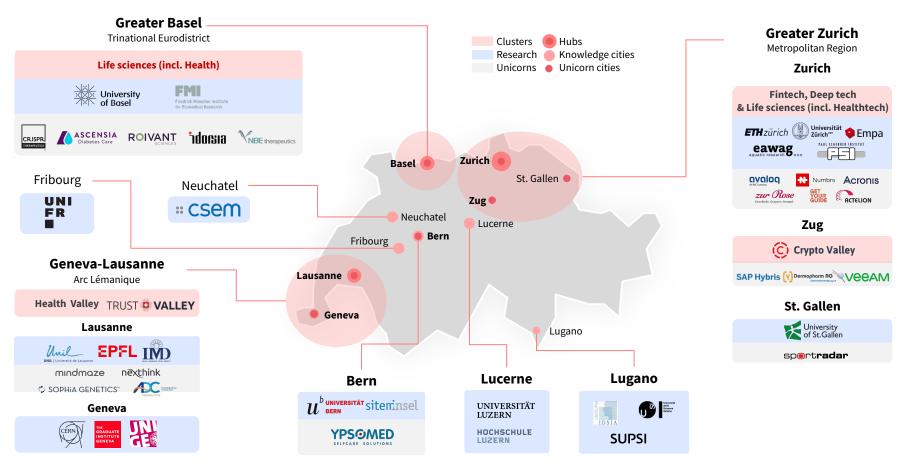


Gianmaria Sbetta VCs & Startups

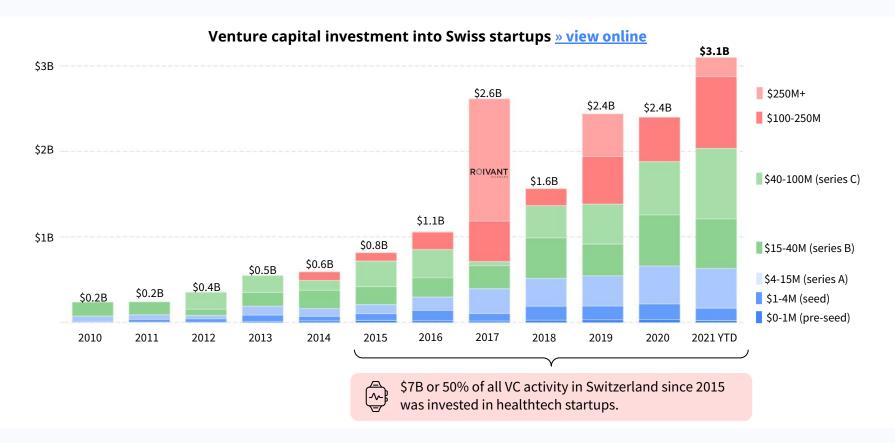


Page / 2 dealroom.co

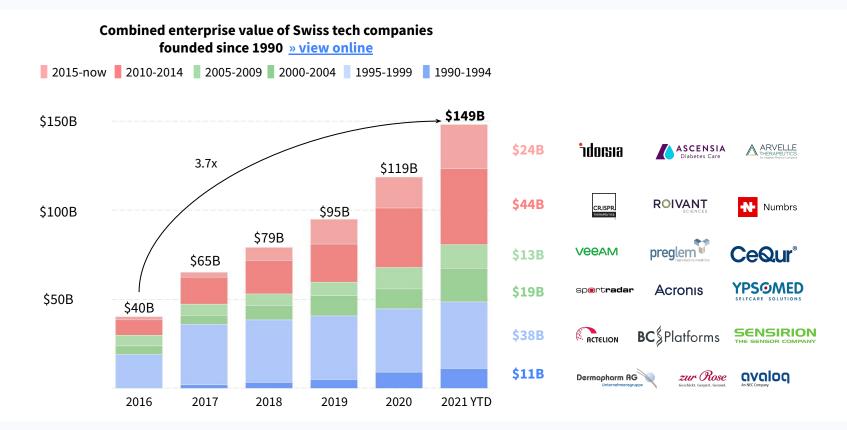
### Switzerland is dotted with innovation hubs, with Zurich in the lead.



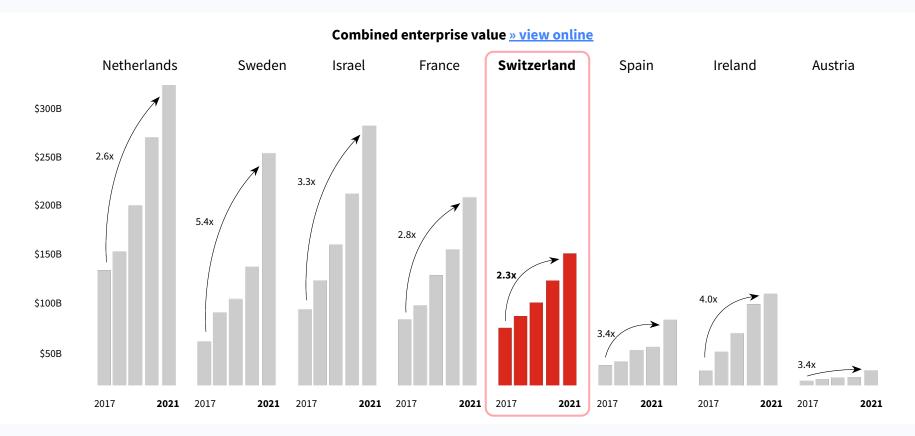
### Swiss startups raised a record \$3.1B (CHF 2.9B) in 2021.



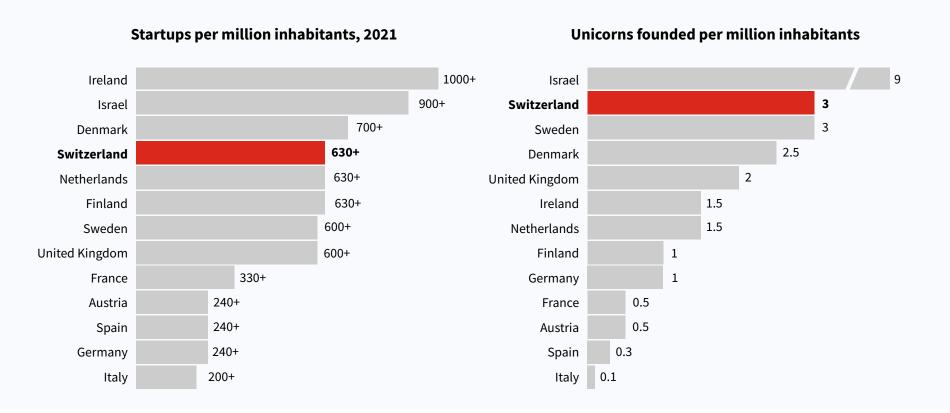
### The combined enterprise value of Swiss startups is \$149 billion, up 3.7x since 2016.



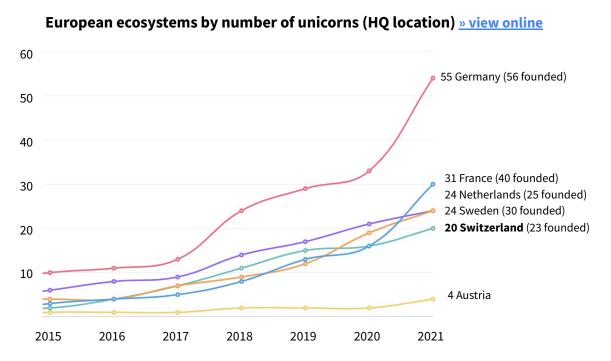
# The Swiss ecosystem has more than doubled in value in just four years, but it grew at a slower pace than leading ecosystems in the region.



# Startup density is 3 times higher in Switzerland than in Germany. Unicorn density is 6x higher than in France.



## With 20 <u>homegrown</u> unicorns, Switzerland has already established itself as a major contender in the innovation race in Europe.





# We expect the Swiss ecosystem to be among the top 10 hubs worldwide within five years.

The Swiss ecosystem is growing rapidly, especially in **DeepTech** and **Environment Tech**. It will bring more than 100,000 jobs and several globally recognised and successful emerging companies.



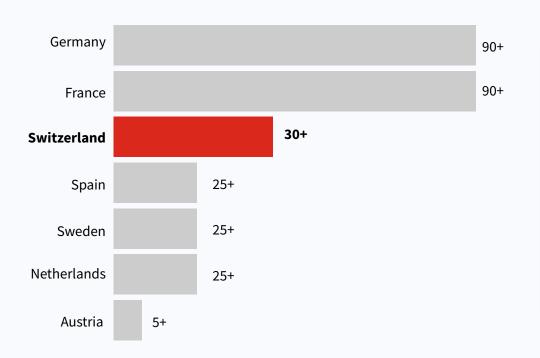
**Nicolas Bürers**Managing Director

dıgıtal**switzerland** 🔆

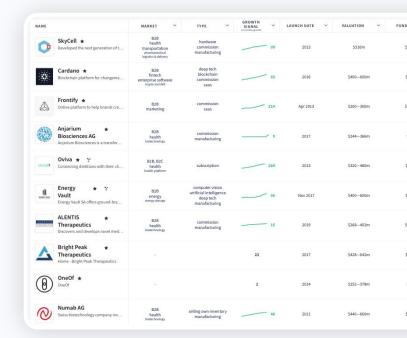


# Switzerland is home to over 30 potential future unicorns, one of the largest pools of potential future successes in Europe.

#### Future unicorns in Europe » view online



#### **Explore Switzerland's future unicorns** <u>» view online</u>



# The Swiss tech ecosystem is growing up and investors across the globe take notice.

Today most of the success stems from Healthtech but we'll soon see great results from other sectors (Fintech, Enterprise Software etc.). Nevertheless, we must continue to work hard to further accelerate this trend as other small and large markets in Europe are picking up speed. And hopefully, not only foreign investors are aware of the Swiss opportunity.

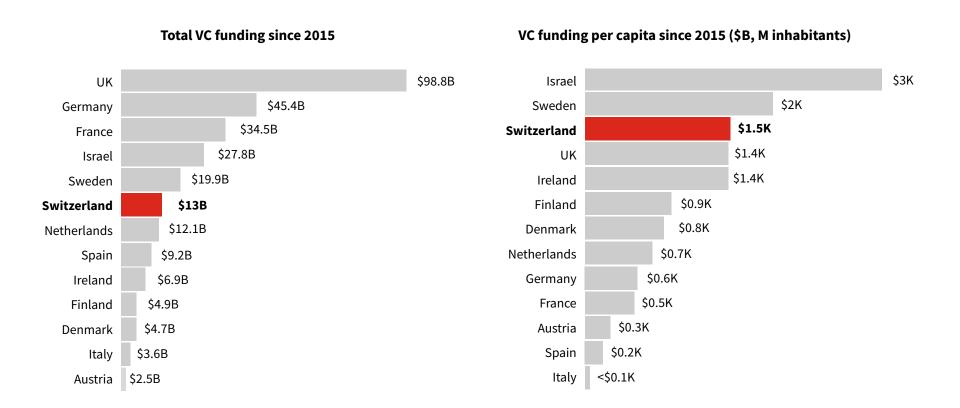


**Thomas Meier**Managing Partner

> LIGHTBIRD



### Switzerland ranks amongst the highest in Europe in terms of VC-funding per capita.



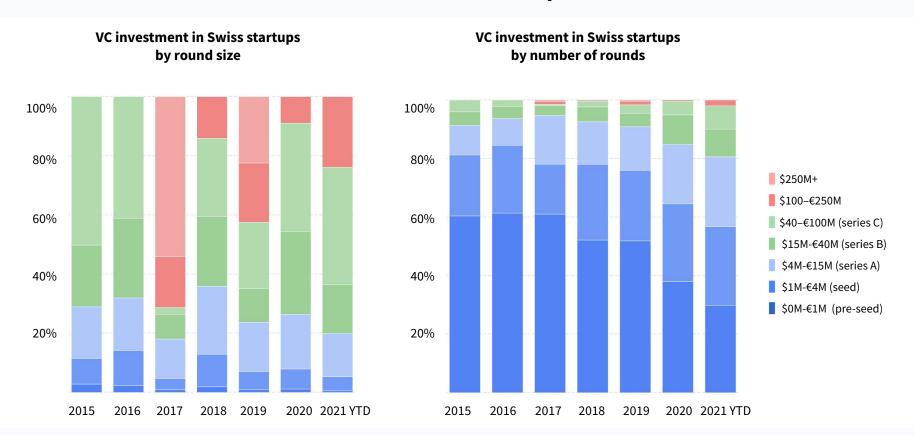
Page / 12 Source: Dealroom.co

### Switzerland's strengths lie in healthtech, attracting over 40% of VC funding in 2021.

#### Investment by industry, 2015-2021 » view online

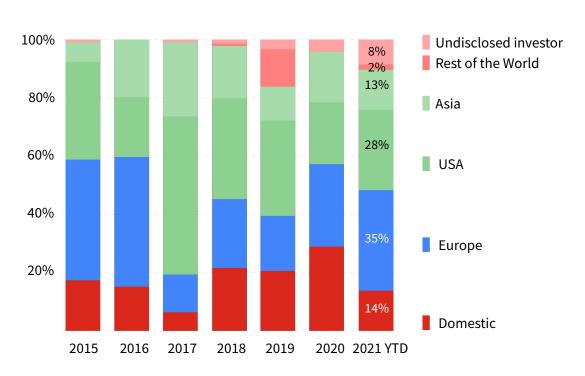
	2015	2016	2017	2018	2019	2020	2021
Health	\$514m	\$602m	\$1.8b	\$588m	\$835m	\$1.1b	\$1.2b
Fintech	\$27m	\$18.5m	\$532m	\$297m	\$271m	\$231m	\$530m
Enterprise Software	\$35.7m	\$64.8m	\$154m	\$203m	\$733m	\$372m	\$477m
Security	\$56.8m	\$190m	\$10.4m	\$23.4m	\$695m	\$37.3m	\$293m
Energy	\$32.4m	\$21.2m	\$12.8m	\$55.9m	\$154m	\$246m	\$164m
Food	\$4.3m	\$16.4m	\$36.7m	\$34.4	\$26m	\$36.4m	\$91.7m
Marketing	\$23.6m	\$14.4m	\$22m	\$65.5m	\$6.6m	\$127m	\$89.5m
Real Estate	\$2.6m	\$12.2m	\$3.7m	\$18.6m	\$3.4m	\$18.6m	\$84.7m
Transportation	\$24.3m	\$13.9m	\$43.3m	\$108m	\$118m	\$137m	\$76m
Robotics	\$8.4m	\$24.2m	\$14.2m	\$84.4m	\$46.4m	\$63.1m	\$34.1m

# Although the size of rounds is increasing, Pre-seed to Series A rounds are still the main drivers behind VC investment in Swiss startups.



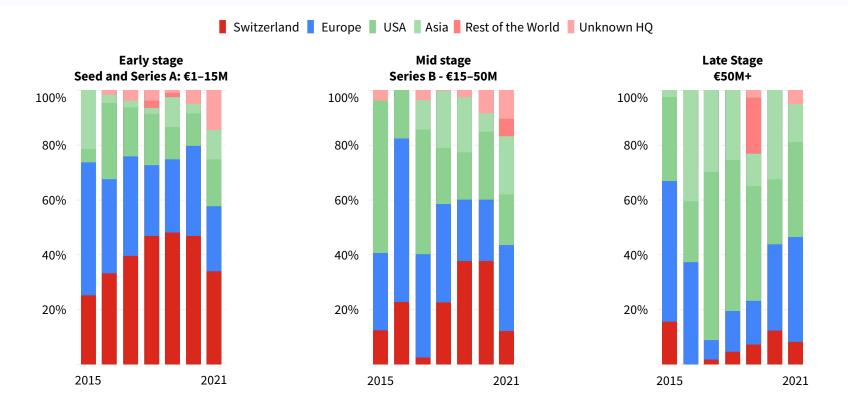
# 86% of VC investment in Swiss startups comes from abroad, mostly from Europe and the US.

#### VC investment by source <u>» view online</u>



Page / 15 Source: Dealroom.co

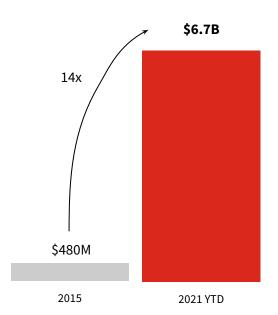
# Domestic investors are most active at early stages. European investors are closing the gap with their American counterparts on late stages in recent years.



Page / 16 Source: Dealroom.co

# The value of Swiss spinouts is growing at record pace.

### Combined enterprise value of Swiss spinouts » view online



### **Explore Swiss spinouts**

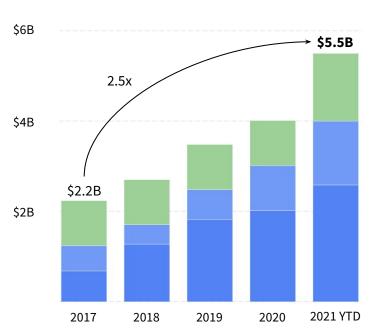


75+ Swiss spinouts on Dealroom

### Swiss Impact startups are already valued over \$5.5B.

#### **Combined enterprise value of Swiss impact startups** » view online





### **Biggest Impact rounds in Switzerland since 2020**

» view online

Company	Founding Date <b>HQ City</b>	Transaction		
mındmaze	2012 Lausanne	October 2021 \$125M Late VC		
<b>∠</b> CLIMEWORKS	2009 Zürich	January 2020 \$100M Series D		
ENERGY VAULT Enabling a Renewable World	<sup>2017</sup> Lugano	August 2021 \$100M Series C		
OVIVAŤ	<sup>2013</sup> Zürich	September 2021 \$80M Series C		

150+ Swiss impact startups on Dealroom

### **Methodology & definitions**

#### Startups & venture capital

This report focuses on companies in the information age, i.e. after 1990.

Companies included in the analysis are tech-driven. The full **industry & business model taxonomy** can be found on Dealroom's knowledge base.

Homegrown companies are founded and HQ'ed in the same country. We refer to the nationality of a company on the basis of its current HQ location. In some cases, startups relocate as they grow. In order to account for this discrepancy, the founding location is sometimes considered instead.

Investment numbers refer to venture capital investment rounds such as seed, series A, B, C, .... late stage, and growth equity rounds. It excludes debt or other non-equity funding, lending capital, grants and ICOs.

Buyouts, M&A, secondary rounds, and IPOs are treated as exits: excluded from funding data, but included in exit data.

#### **Unicorns**

A unicorn is defined as a tech-driven company that has reached a \$1 billion valuation, on the basis of a funding round (unrealised), acquisition or IPO (realised).

There are some notable edge-cases:

- Companies that IPO-ed at or above \$1 billion but subsequently dipped below that valuation, are still included as \$1B+ exit.
- Some companies have at some stage reached a \$1 billion but subsequently raised, IPO-ed or were acquired below that value. In this case the company is not counted as a unicorn.

#### **Impact**

We consider impact startups to be companies that address one or more of the UN Sustainable Development Goals (SDGs). A detailed methodology of Dealroom's impact classification is provided on the Impact Database.

#### **Underlying data**

Dealroom's proprietary database and software aggregate data from multiple sources: harvesting public information, user-submitted data verified by Dealroom, data engineering. All data is verified and curated with an extensive manual process.

Most underlying data from the report is available on <a href="mailto:app.dealroom.co">app.dealroom.co</a>. For more info please visit dealroom.co or contact <a href="mailto:support@dealroom.co">support@dealroom.co</a>.

Page / 19 dealroom.co

dealroom.co